



## Beef Producer Protocol 2020-2021

*Management protocol for all cattle supplied to Big Picture Beef*

### No antibiotics or added growth hormones

- Any use of antibiotics or ionophores, whether sub-therapeutic (low levels mixed with feed on a continual basis), or therapeutic (high levels injected for short duration) is prohibited for cattle accepted in our program.
- Use of any growth hormones or implants is prohibited.

### 100% Grass-fed

- Calves must remain on their mother's milk for a *minimum* of 5 months. (We prefer 9 to 10 months.)
- Pasture forages to include the following:
  - Grasses (orchard grass, ryegrass, fescues, native warm season, etc.)
  - Legumes and forbs (chicory, trefoil, clovers, alfalfa, etc.)
  - Planted cocktail cover crops (grazed before seed formation)
- Pasture forages and feeds must be from fields that are pesticide free.
- All feed and pasture forages must be non-GMO.
- Stored feeds to include dry hay, balage and ensiled grasses only (no corn silage).
- Grains, industrial by products, or animal or fish byproducts are prohibited feed.
- Grazing is rotational (multi-paddock), managed to allow rest and regrowth of each paddock and the optimum nutritional benefit of the cattle.

### Source verified

- All calves must be identified from birth. Big Picture Beef will provide an Electronic Identification Tag (EID).
- Cattle sold under BPB's "Raised in the Northeast" label will have grazed in the Northeast (defined by the USDA as ME, NH, VT, MA, RI, CT, NY, PA, MD, WV) for at least 180 days.
- Producer must transfer cattle with signed confirmation that the protocol requirements have been met. The signed document accompanies a calf that moves to a finishing farm or directly to harvest. The signed document is a prerequisite for payment.

## Terms of Sale to Grazier LLC

### Sale options

- Producer sells *unfinished* yearling calves to Big Picture Beef.  
Producer sells *finished* (fattened) cattle to Big Picture Beef.  
(Finished by rotational grazing.)
- For a greater return, producer retains ownership of cattle during finishing by Grazier; in this scenario, the producer receives the full harvest price minus the finishing cost (dollars per pound) for BPB, established before the calves move to our forage-finishing farm.

Payment: Payment will be made within 15 business days.

### Acknowledgement

*On this day I am entering into an agreement for the sale of livestock on credit to Big Picture Beef, a packer, and I understand that in doing so I will have no rights under the trust provisions of Section 206 of Packers and Stockyards Act, 1921 as amended (U.S.C. 196, Pub. L.94-410), with respect to any credit sale. The written agreement for such selling on credit provides that it will remain in effect until canceled in writing by either party.*

*I have read and understand this protocol. I guarantee that all the cattle I supply to Grazier LLC will/have been raised in accordance with all of the above terms and conditions. This guarantee will continue in force until I revoke it in writing.*

Farm Name: \_\_\_\_\_

Owner or authorized agent (print): \_\_\_\_\_

Farm street address: \_\_\_\_\_

City, State, Zip code: \_\_\_\_\_

Phone (landline/mobile): \_\_\_\_\_

Email address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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